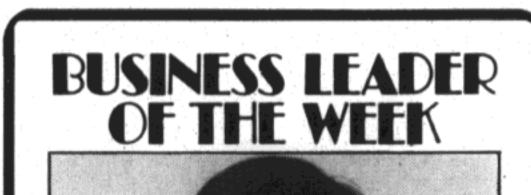




KAWASAKI

Trail Sale!

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Much has been said about the three pilot controversy in the Wien Air Alaska Boeing 737 aircraft. That is not the only issue. Wien pilots are engaged in an industrial work stoppage over basic elements of a work contract. Issues include pay, retirement, scheduling and working conditions...items any employee is concerned about.

Here's what Wien pilots are seeking:

BETTER PAY. Despite Alaska's 35% higher cost of living (than the lower 48), Wien pilots are paid considerably less than fellow pilots at other airlines certificated by the Civil Aeronautics Board. Wien captains receive 13% less; first officers 15.2% less; and second officers, a whopping 183% less. Pilots only want a fair wage return for their expended labor.

IMPROVED RETIREMENT BENEFITS. The Wien pilot retirement package is one of the lowest in the industry. The average Wien pilot retiree receives less than half of what his counterparts receive in the lower 48 upon retirement. He would be hardpressed to make ends meet—especially here is Alaska. We think a pilot who has devoted 30-plus years to his company is entitled to protection in the event of illness or disability.

PRESERVATION OF GUARANTEED DAYS OFF. Wien's latest offer to the pilots requires them to be available for work any day of the month.

AN END TO WIEN'S "HIRE-FIRE-REHIRE" PRACTICES. Pilots want to end once and for all the company's unfair practice of intimidating new pilots by hiring, firing and rehiring them so they can bypass seniority. Human dignity and labor justice are at stake here.

. We only want a fair contract, which includes the right to provide you with the highest level of safety you deserve.

Support us—Don't fly Wien. If you do, it will only prolong the dispute.



CONGRATULATIONS MIKE ZACHAROF

Mike Zacharof has been President of Tanadgusix Corporation on St. Paul Island since 1973, but it is only one of his many accomplishments as a successful business leader in Alaska. Before taking on that responsibility, Mike spent two years as a sealer foreman for National Marine Fisheries. He also serves on the IRA Council, is chairman for Johnson-O'Malley Program on St. Paul and U.S. Advisor to the U.S. Delegation to the International Fur Seal Commission. In the past, Mike has also served as chairman of the Citizen Participation Conference under Governor Egan, Statewide Chairman for Indian Education Commission in 1975 and city councilman for St. Paul.

Mike is an Aleut Native and lives on St. Paul with all of his family. He enjoys hunting, halibut fishing and camping.

United Bank Alaska proudly salutes Mike, and we congratulate him for being an outstanding leader in our community.



