

Conference theme: Native fundraisers

"The Private Sector: Options for Development" is the theme of a national conference for Native American fundraisers being held by the American Indian Program of the Phelps-Stokes Fund, Oct. 1-3 in Reno, Nev., at the Bally Grand Hotel (formerly MGM Grand).

The focus of the three-day meeting will be on non-government resource development for those individuals working with American Indian and Alaska Native tribes and organizations, as well as other interested groups.

Featured will be speakers and presenters of workshops from foundations, corporations, religious organizations, organizations serving the fundraising field, support organizations and Native American fund-raising professionals.

Major issues and management considerations in Native American fundraising will be examined, including the non-profit tax status of federal tribes as governmental entities, the Tax Reform Act, the role of the development office in both the tribal government and non-profit Native American organizations, budgeting and accounting, public relations and fund-raising techniques.

Novices in the field will attend an introductory workshop to gain a better understanding of the various conference presentations for fuller participation.

Those who want further information about the conference may write: Conference, American Indian Program, Phelps-Stokes Fund, 1228 M St., N.W., Washington, D.C. 20005; or call, 202-638-7066.