UA-F offers small business course

For those who have been considering beginning a small business, the University of Alaska-Fairbanks is offering a weekend workshop on Dec. 10-11 through the Department

of Conferences & Institutes. Registration fee is \$150 before Nov. 28, \$175 thereafter.

The workshop will cover the reasons that small businesses fail at such an alarming rate—three out of four lasting less

than four years. Workshop leader Jimenez believes that is becauses small businesses are "reactive rather than responsive" to economic and marketplace conditions.