

# Native-owned financial services company to assist Alaska Natives

Sealaska shareholder Carlton R. Smith of Anchorage and Doyon shareholder Brian Stevens of Fairbanks have formed Smith Stevens insurance, Alaska's first insurance and financial services company targeting the needs of Alaska Natives, Native corporations and tribal groups.

According to Stevens, "Alaska Native corporations have never had a shareholder owned company that could look out for all their life, health and financial products needs. Previously, ANCSA corporations may have had five firms each claiming they offer the best deal. It can be difficult to make the right decision. We have no vested interest except ensuring that our clients are getting the best prices on the products and services they need.

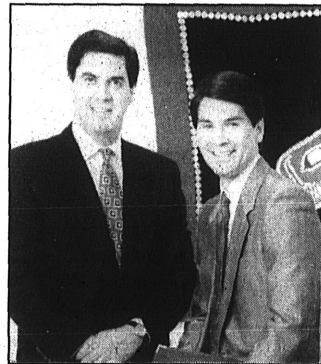
Carlton Smith, 45, grew up in Haines, Alaska and has served on the board of directors of Sealaska Corporation since 1988. Smith holds a life/health/disability producers license and is a broker for Paul Revere, The New York Life Insurance Company and others. He provides Key Man insurance plans, 401 K, Keoghs, and Health Benefit plans to corporate groups statewide. Previously, he provided commercial real estate services to over 30 ANCSA corporations.

Brian Stevens, 35, was raised in Fairbanks and is a shareholder of Doyon, Ltd. and the village corporation for Eagle. An eight-year agent with The New York

Life Insurance Company, Stevens provides life and disability insurance products, retirement plans, and estate representative for NYLife Securities, and is a broker for Principal Mutual and Blue Cross.

Smith Stevens Insurance is an Alaska corporation with offices in Anchorage. A Fairbanks office will open this spring. The firm is licensed to present over 20 national insurance carriers. Currently the firm and its principals represent three regional Native corporation employee benefit groups and eight regional non-profit shareholder groups.

Smith Stevens can be reached at 1-800-350-0049



Carlton Smith and Brian Stevens